



**RIGSBY
GROUP
INC**

concierge • design • build

Why do we prefer Design-Build vs the Traditional Bid approach?

Our preferred approach with clients is Design-Build which helps in aligning the project goals with a complete understanding of what they need, want and expect from their project. This is where the alignment of the Architect, Designers, Builder and Client are so important to the end result. We feel working closely with the Architect through the design and construction documents phases helps mitigate the risks of budget and design challenges later in the project. The client deserves a complete and detailed design that aligns with a "Finished Price" contract at the beginning.

However, we are flexible with what works best for you and if you feel a more traditional approach works best for you, that is great. We bid projects too and would appreciate the opportunity to be bid your project. Whether the client utilizes a design-build or a traditional bid approach, our "Open-Book" and detailed pricing format leaves nothing to hide and assures you get the best value for the your money.

Utilizing the Traditional Bid approach can be successful also. It will be critical that the Architectural Design is detailed, engineered and portrays the elements of the project that fully educate the client in what will be built. Details are very important! Once this is accomplished, Construction Documents can be developed and Builders can price the project. Having your Builders utilize an "Open-Book" format will quickly educate you with associated costs with design and will allow you to adjust your design as required to accomplish the project within your budget.

Strong communications between the Architect, Builder and Client will produce a Great Experience and a Great Project to be enjoyed for a lifetime.